

## **Troop Real Estate**

## From a Recommendation to a Successful Relationship

Jim Ray called Stellar Connect on a recommendation to help his company, Troop Real Estate, sort out their telecommunication services. It didn't take long for Stellar Connect to analyze Jim's business needs and put together solutions that started to make a real difference. And the recommendation quickly turned into a permanent relationship.

## Comprehensive Services and Solutions

Stellar Connect offered a one-stop shop for each of Troop Real Estate's telecommunication needs and goals. Ray needed a better way to locate service providers across a large geographical area and the ability to make informed decisions regarding service connection and reliability. Stellar Connect has proven essential in helping Troop Real Estate organize and manage their telecommunication and Internet services across multiple locations.

"I can't say enough good things about the quality of service and the good people that work at Stellar Connect," said Ray. "I recommend them as often as possible."

"At first, [Stellar Connect] would pull a lot of different quotes from every telecommunications provider in the area for the services we needed, and I would review each one," Jim said. "Now, our partnership and trust level has grown to the point that I trust them to do the due diligence on my behalf. They just show me where to sign."

-Jim Ray Manager of IT at Troop Real Estate



stellarconnect.com | (805) 409-3677 3135 old conejo road thousand oaks | ca | 91320





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